



## Inside Sales Engineer

Mazzei Injector Company, LLC - Bakersfield, California Area

### **Job Description**

Responsible for inside sales and support to outside sales team including design product/system selection and costing of proposals. Essential responsibilities consist of:

- Achieve in depth knowledge of all Mazzei products/systems and applications.
- Provide technical assistance to customers, distributors and distributor's customers.
- Handle select incoming sales inquiries related to troubleshooting issues and process questions.
- Qualification of leads generated through various sales and marketing activities.
- Manage sales to catalogue customers.
- Track market trends through interaction with customers and potential clients.
- Assist regional sales managers with customer proposals.
- Attend select trade shows with outside sales team.

### **Desired Skills & Experience**

Since this position is viewed by senior management as a path to outside sales or more responsible engineering positions, the qualified candidate will have:

- Minimum Bachelor's Degree with Science or Engineering major preferred.
- Preferred 2 years in water/wastewater industry (manufacturing, product management, application engineering or purchasing responsibilities).
- Knowledge of fluid treatment/dosing systems.
- Strong ability to learn technical knowledge & verbiage of multiple industries.
- Works independently subject to general management direction.
- Knowledge of product costing/accounting software.
- Excellent telephone and communication skills.

### **Company Description**

Founded in 1978 by Angelo Mazzei, the Company manufactures a broad line of patented high-efficiency Venturi injectors, specialized nozzles, degassing separators, flash mixers, and GDT™ ozone system combinations for use in various water related applications. Mazzei started with a single patent and through innovation and research, its lineup of products has expanded substantially and now includes over 16 US patents and corresponding foreign patents. Mazzei is dedicated to conducting business with honesty, integrity and responsiveness in the development and application of innovative science-based technologies to make more efficient use of the world's water resources. For more information, visit [www.mazzei.net](http://www.mazzei.net) or contact the company at (661) 363-6500.

### **Additional Information**

Type: Full-time

Functions: Inside Sales Engineer

Industries: Environmental Services Job